## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## First Semester

#### THEORETICAL PERSPECTIVES IN PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What is meant by 'Self Archetype'?
- 2. Define the term 'Operant Conditioning'.
- 3. What is vicarious reinforcement?
- 4. What is meant by cognitive consistency?
- 5. What is Congruence according to Carl Roger's?
- 6. List out the salient features of attention.
- 7. What are the techniques used in Psychoanalytic therapy?
- 8. Mention the key concepts of Social learning.
- 9. Define the term Psycholinguistics.
- 10. List out the stages of Social Constructivism.

Answer the following questions, choosing either (a) or (b).

11. (a) Explain the Dynamics of Personality development.

Or

- (b) Describe Trends Stimulus Intensity Reduction theory of motivation.
- 12. (a) Analyse the importance of Maslow Motivation concept in classroom teaching.

Or

- (b) Elucidate the importance of Drive-reduction theory of Hull.
- 13. (a) Analyse the role of modeling in behavior formation.

Or

- (b) Explain the different levels of concept formation.
- 14. (a) Explain the various stages of language development.

Or

- (b) Analyse the role of Lewins field theory in personality development.
- 15. (a) Explain the importance of Bruner's approach in Social constructivism.

Or

(b) Suggest certain measures to improve memory among children.

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- 16. Describe the stages of Psychosexual development proposed by Freud.
- 17. Analyse the role of Psychoanalytic therapies in treating personality disorders.
- 18. Describe the salient features of Bandura's social learning theory.
- 19. Explain the various steps in the process of problem solving.
- 20. Analyse the historical development of Psychology in India.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## First Semester

#### LIFE SPAN PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What is life span development?
- 2. Mention the major characteristics of Concrete operational thought.
- 3. List out the stages of language development.
- 4. What is Altruistic Behaviour?
- 5. Define the term 'Juvenile Delinquency'.
- 6. How does school affect children's cognitive development?
- 7. What is Social Competence?
- 8. How is long term memory formed?
- 9. What are the causes of empty nest syndrome?
- 10. Write a note on aging process.

Answer ALL questions, choosing either (a) or (b).

11. (a) Explain the Psychosocial development theory of Erikson.

Or

- (b) Explain the principles of development.
- 12. (a) Explain Motar development during early childhood.

Or

- (b) Elucidate the theory of dying.
- 13. (a) Write a short note on stages of Prenatal development.

Or

- (b) What is ADHD? Discuss the school programmes to overcome ADHD.
- 14. (a) Explain the role of imitation in social behavior formation.

Or

- (b) Explain the process of identity formation in adolescence period.
- 15. (a) How do different styles of parenting influence child development?

Or

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(b) Describe the Psychological causes of eating disorder.

- 16. Explain the Piaget's theory of Cognitive development.
- 17. Elaborate the process of motor skill development in the adulthood stage.
- 18. Explain the characteristics of prenatal development.
- 19. Describe the role of Parents and Sibling in the process of personality development.
- 20. Elucidate the role of groups in overcoming anxiety and stress disorders at old age level.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## First Semester

## SOCIAL PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

Answer ALL questions in about 50 words each.

- 1. Define: Social Psychology.
- 2. State the Scope of Social Psychology.
- 3. What do you mean by Self-esteem?
- 4. Define: Cognitive Dissonance.
- 5. Mention the sources of prejudice.
- 6. What are the motives for Prosocial behavior?
- 7. Define: Aggression.
- 8. Give a note on 'Social Cognition'.
- 9. What is group dynamics?
- 10. Write about group think.

Answer ALL questions in about 250 words each, choosing either (a) or (b).

11. (a) Write the history of Social Psychology.

Or

- (b) Discuss the basic concepts of Social Psychology.
- 12. (a) Describe the levels of Social behaviour.

Or

- (b) Briefly discuss the self-perception.
- 13. (a) Suggest the ways to manage dissonance.

Or

- (b) What are the factors that affect helping behaviour?
- 14. (a) Write the long-term commitment to Prosocial Acts.

Or

- (b) List out the strategies for attitude change.
- 15. (a) Explain the nature of intergroup relations.

Or

(b) Elaborate the Kelley's Model.

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Answer any THREE questions in about 500 words each.

- 16. Discuss the relationship between Sociology and Anthropology.
- 17. Elaborate the research methods in Social Psychology.
- 18. Describe the attitude and its influence on behaviour.
- 19. Briefly explain the Social interaction and influence.
- 20. Briefly discuss the Social perception.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Second Semester

# THEORIES OF PERSONALITY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Write the meaning of Personality.
- 2. What is Personality Psychology?
- 3. Define: Anxiety.
- 4. Give a note on 'Striving for Superiority'.
- 5. Mention the basic Human Dilemma.
- 6. List out the characteristics of fully functioning persons.
- 7. Define: Motivation.
- 8. What do you mean by Unique Self?
- 9. What is Self-efficacy?
- 10. Define: Psychoanalysis.

Answer ALL questions, choosing either (a) or (b).

11. (a) Write the process of Personality Development.

Or

- (b) Explain the structure of Personality.
- 12. (a) Discuss the source of Human Striving.

Or

- (b) Explain the basic Psychological Needs.
- 13. (a) Give a detailed note on 'Experiential World'.

Or

- (b) Elaborate the Functional Autonomy of Motives.
- 14. (a) Discuss the influences of Heredity and Environment.

Or

- (b) Describe the five-factor model.
- 15. (a) Write the difference between operant conditioning and classical conditioning.

Or

(b) Give a note on 'Ego Psychology'.

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- 16. Describe the nature of theories of Personality and its functions.
- 17. Explain the dynamics of Personality.
- 18. Discuss the development of the self in childhood.
- 19. Elaborate the dimensions of Personality.
- 20. Discuss in detail about the Social Learning Theory.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Second Semester

## RESEARCH METHODOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What are the Process of research?
- 2. Define Biased Sample.
- 3. What is case study?
- 4. Define Research Problem.
- 5. What is mean?
- 6. What are the types of graphs?
- 7. Define Skewness.
- 8. What are the Concept of Correlation?
- 9. Define the term Research Lap.
- 10. What are the types of Variables?

Answer ALL the questions, choosing either (a) or (b).

11. (a) What are the significance of research in Social Sciences?

Or

- (b) Describe the planning of research in Psychology.
- 12. (a) Discuss the probability and non-probability sampling.

Or

- (b) Describe the essentials of a good schedule.
- 13. (a) Explain the process of data analysis.

Or

- (b) Describe the ethical principles of animal research.
- 14. (a) Discuss the different types of tools.

Or

- (b) Describe the formulation of research hypothesis.
- 15. (a) Discuss the characteristics and applications of normal probability curve.

Or

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(b) Describe the ex-post facto designs.

- 16. Explain the types of research.
- 17. Describe the sampling and non-sampling errors.
- 18. Discuss the problems encountered by researchers in India.
- 19. Write an elaborate a research proposal.
- 20. Describe the different types of statistical techniques using SPSS for Psychology.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Second Semester

## EDUCATIONAL PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What do you mean by Psychology?
- 2. Define: Behaviourism.
- 3. What is Cognition?
- 4. Who are good thinkers?
- 5. Define: Motivation.
- 6. Why do we do research in Educational Psychology?
- 7. Write the meaning of Constructivism.
- 8. What do you mean by Social Cognition?
- 9. Mention the strategies for co-operative learning.
- 10. What is Life Skill?

Answer ALL the questions, choosing either (a) or (b).

11. (a) Write the branches of Psychology.

Or

- (b) List out the implications of Thorndike's theory.
- 12. (a) Write the application of Social Learning Theory.

Or

- (b) Describe the Components of Critical Thinking.
- 13. (a) How to motivate the students to learn?

Or

- (b) Give the behaviourist views of learning.
- 14. (a) Explain the Jerome Bruner's discovery learning.

Or

- (b) Describe the technology based teaching strategies.
- 15. (a) List out the uses of Behaviour Modification in School Setting.

Or

(b) What are the adjustment problems at home or college? Explain.

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- 16. Explain the Research Methods in Psychology.
- 17. Differentiate the classical conditioning from Operant Conditioning.
- 18. Describe the Piaget's Theory of Learning.
- 19. Briefly discuss the different views of learning.
- 20. Write in detail about the role of the college counsellor.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Second Semester

# REHABILITATION PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Define Rehabilitation Psychology.
- 2. What is Professional Competencies?
- 3. Write short note on Vocational Rehabilitation?
- 4. What is disability?
- 5. Define Psychological Intervention.
- 6. What is Organization?
- 7. Define Autism.
- 8. What is early intervention?
- 9. What are the objectives of special education?
- 10. Define Personality Traits.

Answer ALL the questions, choosing either (a) or (b).

11. (a) Describe the functions of Rehabilitation Psychology.

Or

- (b) Discuss the professional competencies of Rehabilitation Psychologists.
- 12. (a) Explain the Psychoanalytic Therapy.

Or

- (b) Discuss the role of Psychologist in Disability Rehabilitation.
- 13. (a) Describe the family and marital rehabilitation.

Or

- (b) Discuss the classification of disabilities.
- 14. (a) Describe the factors influencing Personality development of disabled individual.

Or

- (b) Explain the social, psychological perspectives in rehabilitation psychology.
- 15. (a) Describe the assessment and strategies for intervention.

Or

(b) Discuss the educational assessment and evaluation for persons with disabilities.

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- 16. Describe the training need analysis and implementation of training programmes for Rehabilitation Psychologists.
- 17. Discuss the nature and rehabilitation process in various areas.
- 18. Elucidate the History and Philosophy of disability rehabilitation goals and objectives.
- 19. Discuss the Educational Psychology for disabled.
- 20. Describe the capacity building of non-government organizations.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Third Semester

## COGNITIVE NEURO PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Define cognitive psychology.
- 2. What is attention?
- 3. Define neuro anatomy.
- 4. What is case study?
- 5. What is perception?
- 6. What are the kinds of memory?
- 7. What is thinking?
- 8. Define the term 'Schema'.
- 9. What is forgetting?
- 10. What are the types of brain injury?

Answer ALL questions, choosing either (a) or (b).

11. (a) Describe the psychological processes.

Or

- (b) Discuss the multimode theory of attention.
- 12. (a) Discuss the assumptions of cognitive neuropsychology.

Or

- (b) Explain the types of nerve cells and its functions.
- 13. (a) Describe the neurofeedback.

Or

- (b) Discuss the memory techniques.
- 14. (a) Describe the problem solving process.

Or

- (b) Explain the signal detection theory.
- 15. (a) Describe the metacognition and its implications.

Or

(b) Explain the methods of localization of cognitive functions in the brain.

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Answer any THREE questions.

- 16. Explain the role of cognitive behavior.
- 17. Describe the different types of memory.
- 18. Discuss the problem solving and its methods.
- 19. Enumerate the types of reasoning and its perceptual phenomena.
- 20. Describe the plasticity and restoration of brain functions.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Third Semester

## COUNSELLING THEORIES AND TECHNIQUES

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Define counselling.
- 2. List out the characteristics of an effective counseller.
- 3. What do you mean by values in counselling?
- 4. Write a short note on ego-defense mechanism.
- 5. Define self-psychology.
- 6. Write a short note on dream-analysis.
- 7. What do you mean by relaxation procedures?
- 8. Define emotional behaviour.
- 9. Write a short note on problem solving techniques.
- 10. What do you mean by guidance?

Answer ALL questions, choosing either (a) or (b).

11. (a) Write a note on career guidance.

Or

- (b) Explain the rational emotive therapy.
- 12. (a) Describe the special areas of counselling.

Or

- (b) Discuss the tools of assessment.
- 13. (a) Explain Aaron Beck's cognitive therapy.

Or

- (b) Write a note on relaxation procedures.
- 14. (a) Describe Watson's conditional behaviorism.

Or

- (b) Explain the internal dialogue exercise.
- 15. (a) Discuss the basic characteristics of therapeutic process.

Or

(b) Write a note on person centered theory.

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Answer any THREE questions.

- 16. Discuss the overview stages of counselling.
- 17. Explain the attitude of a professional counsellor.
- 18. Discuss Jung's perspectives on development of personality.
- 19. Describe the relations theory.
- 20. Explain Meichenbaum's self instructional training.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Third Semester

#### **PSYCHOPATHOLOGY**

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What do you mean by generalized anxiety disorder?
- 2. Define disorder.
- 3. Write a short note on compulsive disorder.
- 4. List out the causal factors of anxiety disorder.
- 5. What is the Dysthymia?
- 6. Define psychotic disorder.
- 7. Write a short note on antisocial.
- 8. What do you mean by psychodynamic therapy?
- 9. List out the causes of suicide.
- 10. Write a short note on avoidant.

Answer ALL questions, choosing either (a) or (b).

11. (a) Explain the contemporary views of abnormal behaviour.

Or

- (b) Describe the historical overview of abnormal behaviour.
- 12. (a) Discuss the unipolar mood disorder.

Or

- (b) Write a note on sexual desire disorder.
- 13. (a) Explain the residual type of disorder.

Or

- (b) Discuss the clinical features of personality disorder.
- 14. (a) Describe the marital and family therapy.

Or

- (b) Explain the universal intervention.
- 15. (a) Write a note on physical examination.

Or

(b) Explain the risk factors and treatment.

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Answer any THREE out of Five questions.

- 16. Discuss the mood disorder.
- 17. Describe the diagnosis of psychological disorders.
- 18. Explain the breathing related sleep disorder.
- 19. Describe the categories of personality disorder.
- 20. Discuss the bipolar disorder.

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# DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Fourth Semester

## ABNORMAL PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What is DSM?
- 2. Define: Mental Health.
- 3. What do you mean by abnormality?
- 4. Mention the levels of MR.
- 5. What is anxiety?
- 6. Give a note on Psychoses.
- 7. What do you mean by Mood disorders?
- 8. Write a note on phobic disorders.
- 9. State the predisposing factors.
- 10. What is crowding effects?

Answer ALL questions, choosing either (a) or (b).

11. (a) List out the causes of abnormal behaviour.

Or

- (b) Describe the Alport's Mature personality.
- 12. (a) Give the clinical picture and causal factors of disorders.

Or

- (b) Write the major depressive disorders.
- 13. (a) Describe the personality disorders.

Or

- (b) Explain the depressive disorders.
- 14. (a) Classify the mental disorders.

Or

- (b) List out the Alcohol dependence syndrome.
- 15. (a) Give a note on 'hypochondriasis'.

Or

(b) State the characteristics of adjustment disorders.

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Answer any THREE questions.

- 16. Discuss the ways of thinking about abnormality.
- 17. Discuss in detail about personality disorders.
- 18. Describe the psychotic disorders.
- 19. Write the causes and risk factors for abnormal behaviour.
- 20. What are the characteristics of post traumatic stress disorder? Explain.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Fourth Semester

#### ENVIRONMENTAL PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Mention the advantages of environmental psychology for human development.
- 2. What are the environmental values?
- 3. Define the term 'personal space'.
- 4. List out the lethal effects of noise.
- 5. Write a note on 'climate change'.
- 6. What do you understand by technological disaster?
- 7. What is meant by sustainable development?
- 8. Mention the causes of resource depletion.
- 9. What is meant by environmental cognition?
- 10. Analyse the sources of environmental stress.

Answer ALL questions, choosing either (a) or (b).

11. (a) Analyse the contribution of environmental psychology for human betterment.

Or

- (b) Elaborate the historical development of environmental psychology.
- 12. (a) Discuss the importance of territoriality.

Or

- (b) Explain the relationship environmental attitude and behaviour.
- 13. (a) Briefly explain the effects of physical environment on human health.

Or

- (b) Analyse the impact of technology on environment.
- 14. (a) Bring out the role of media in environmental sustainability.

Or

(b) Write a note on Baker's environmental theoretical approach.

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15. (a) Explain the theories of environmental perception.

Or

(b) Discuss the effects of crowding as task performance.

PART C — 
$$(3 \times 10 = 30 \text{ marks})$$

- 16. Elucidate various environmental models of environmental behaviour relationship.
- 17. Discuss the importance of environmental values and attitudes in environmental protection.
- 18. Bring out the different methods of environmental research.
- 19. Discuss the role and functions of environmental psychologists.
- 20. Discuss the effects of environmental stress on human health.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Fourth Semester

#### POSITIVE PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What are the advantages of positive psychology?
- 2. List out the different positive therapies.
- 3. Mention the role of brain in happiness.
- 4. List out the positive emotions.
- 5. How is spirituality linked to the development of well-being?
- 6. What is self-efficacy?
- 7. What are the characteristics of optimistic individual?
- 8. Analyse the role of positive psychology in Ageing.
- 9. Mention the postulates of positive schooling.
- 10. What are life skills?

Answer ALL questions, choosing either (a) or (b).

11. (a) Analyse the need and significance of positive psychology in well being.

Or

- (b) Explain the various positive traits which are helpful in developing happiness.
- 12. (a) Elaborate the impact of judgement and decision making in well-being.

Or

- (b) Write a note on historical perspectives of positive psychology.
- 13. (a) Explain the functions of gratitude in happiness.

Or

- (b) Elaborate the function of resilience in children.
- 14. (a) Elucidate the role of school in the development of positive behaviour among children.

Or

(b) Explain the benefits of mindfulness in psychological well-being.

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15. (a) Discuss the components of interpersonal relationship.

Or

(b) Describe the social construction of self-esteem.

PART C — 
$$(3 \times 10 = 30 \text{ marks})$$

- 16. Analyse the role of Emotional Intelligence in psychological well-being.
- 17. Elaborate the different coping strategies of stress.
- 18. Explain the biological foundations of happiness.
- 19. Describe the ways to change pessimism to optimism.
- 20. Elaborate the different strategies to enhance happiness.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Fourth Semester

#### HEALTH PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What do you mean by psychological well being?
- 2. State the factors influencing health behaviours.
- 3. What are the advantages of positive health beliefs?
- 4. List out the uses of health services.
- 5. Differentiate between acute and chronic pain.
- 6. What is meant by 'Placebo' effect?
- 7. Mention the effectiveness of Telephonic coaching tool in health Psychology.
- 8. Analyse the goals of rehabilitation.
- 9. How is self regulated behaviour improve health?
- 10. List out the psychological causes of peptic ulcer.

Answer ALL questions, choosing either (a) or (b).

11. (a) Explain the role of mind-body relationship in better health.

Or

- (b) Analyse the need and significance of health psychology.
- 12. (a) Discuss the effectiveness of health promotion strategies.

Or

- (b) Elucidate the importance of psychological intervention in health psychology.
- 13. (a) List out the psychological problems faced by hospitalised person.

Or

- (b) Elaborate the significance of Trans-theoretical model of behaviour change.
- 14. (a) Describe the various attributes related to health care support system.

Or

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(b) Explain the theory of planned behaviour in health management.

15. (a) Explain some coping strategies used to cope from pain.

Or

(b) Analyse the role of immune system in health and well being.

PART C — 
$$(3 \times 10 = 30 \text{ marks})$$

- 16. Narrate the health services offered by health psychologist.
- 17. Elaborate the significance of yoga on human health.
- 18. How do psychological and sociological factors influence medical illness?
- 19. Bring out the impact of cognitive behavioural approach to healthy behavioural change.
- 20. Elaborate the discomforts caused due to the personality disposition.

## DISTANCE EDUCATION

M.Sc. (Psychology) DEGREE EXAMINATION, MAY 2022.

## Fourth Semester

#### ORGANISATIONAL PSYCHOLOGY

(CBCS 2018-19 Academic Year onwards)

Time: Three hours Maximum: 75 marks

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. What do you understand by Organisational commitment?
- 2. Mention the uses of groups in organization.
- 3. List out the factors that control organisation politics.
- 4. Define the term organizational behaviour.
- 5. What is meant by job-satisfaction?
- 6. What is organizational perception?
- 7. Differentiate formal and informal group.
- 8. What are the causes of stress in work place?
- 9. What is meant by quality of work life?
- 10. Mention the steps involved in team building.

Answer ALL questions, choosing either (a) or (b).

11. (a) Elaborate the different approaches of organizational behaviour.

Or

- (b) Analyse the significance of group cohesiveness in organizational behaviour.
- 12. (a) Explain the various organizational powers and its advantages.

Or

- (b) Discuss conflict resolution techniques in resolving workplace conflict.
- 13. (a) Analyse the factors that bring organizational socialisation.

Or

- (b) Write a note on group dynamics.
- 14. (a) Mention the organizational factors that cause maladjust employees in organisaiton.

Or

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(b) Analyse the significance of individual behaviour in an organisation.

15. (a) Explain the different factors of job morale among employees.

Or

(b) Elaborate need of equal opportunity in work place.

PART C — 
$$(3 \times 10 = 30 \text{ marks})$$

- 16. Elaborate the various strategies to enhance motivation in an organisation.
- 17. Explain the various approaches of organisational climate.
- 18. Discuss the potential problems and barriers in communication.
- 19. Give suggestions to resolve and manage stress in the organisation.
- 20. Describe need and functions of organisational change.